



OIs Sciences Limited, a privately owned Pharmaceutical company specialising in the development and supply of customised injectable hospital products are seeking a...

Business Development and Licensing Manager

to establish licensing contracts through new and existing networks.

The ideal candidate will:

- have a broad understanding of the European Pharma generic markets and decision-making dynamics within the companies operating in this space;
- assist in identifying market potential by understanding licensee requirements, defining markets, forecasting projected business, market share and sales trends; progressing out-licensing; analysing competitors' performance, market share, strengths and weaknesses;
- implement strategies through customer and market project management and related operational plans for the profitable international development of OIs Sciences;
- be a chemistry, chemical engineering, biology or pharmacology graduate with excellent communications skills;
- be UK based, but with significant travel combined with time spent at the company offices in Devon.

Interested candidates should submit a CV in English to:

Marisa Cockfield mc@oisciences.co.uk